

## TEAMING QUESTIONS – AIR FORCE RESPONSES

As a result of the A-E13DCS and A-E13ES (originally 4PAE13) Industry Forum held on 22 March 2012, it was clearly presented in both written and verbal question that it was important that the Air Force clarify its position on items that directly affect the industry's strategies on forming teaming arrangements/agreements. In response to this particular issue, the Air Force is providing responses to the three prime issues that directly affect teaming strategies and should allow industry to immediately initiate their business decisions in regard to teaming.

Other written questions submitted prior to the industry forum event and during the event are still currently being compiled for Air Force response. These questions/responses will be included in the overall question & answer document.

1. What is the Air Force's position regarding the utilization of inversion (aka, flip-flop) as to prime contractor awards under Full & Open and/or Small Business set-aside? (For example, Contractor X proposes to be a prime contractor, and Contractor Y a subcontractor, on one proposed team seeking a contract that is set aside for small businesses. The prime - sub relationship is inverted on another proposed team, seeking a contract that is not set aside for small businesses.)

**Response: The Air Force will not limit flip-flop strategies in the make-up of teams on either of the A-E13DCS or A-E13ES programs.**

2. Will firms be allowed to be on multiple teams?

**Response: Yes. The Air Force will not limit the number of teams a specific contractor may be associated with. However, each contractor may only receive a maximum of one prime contract award with this exception: Those prime Offerors that propose under the small business set-aside under the A-E13DCS program only could potentially receive an award under each region proposed.**

3. Will there be separate contracting opportunities for small business sub-classifications (e.g., 8 (a), HubZone, WOSB, SDVOSB) or will all small business classifications be included under a single solicitation?

**Response: Under the A-E13DCS program, there will be no small business sub-category set-asides under the small business set-aside. Under the A-E13ES program, there will be 8(a), HUBZone, and SDVOSB partial set-asides under the small business set-aside. This will not increase the number of awards made under the small business set-aside. These further breakouts will be included in the approximately 7-10 contract awards under the small business set-aside.**